



# Ryan Schwartz

*Software Developer*

## CONNECT

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Seattle, Washington

## SKILLS

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- Python
- Django
- HTML
- CSS
- JavaScript
- Figma
- PostgreSQL
- Data Structures & Algorithms
- Tkinter
- API's
- UI/UX Design
- Git Version Control

## CAREER OVERVIEW

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### PACIFIC LIGHTING SYSTEMS | 2021-PRESENT

#### *Quotations Specialist / Software Developer*

- Created document splitter software to automate company process
- Read and understand electrical drawings and specs
- Top 4 projects in 2021, 2022, and 2023
- Consistent profitability
- Bid projects accurately and effectively

### NORTHERN ILLUMINATION COMPANY | 2019-2021

#### *Senior Quotations Specialist*

- Fortified customer relationships
- Guided customers through the sales process
- Hired and trained new team members
- Inside Sales team lighting controls expert
- Coordinated inside sales team departments

### PRUDENTIAL LIGHTING CORPORATION | 2012-2018

#### *Field Service Representative*

- Negotiated labor and processed labor payments
- Inventory lead and trainer
- Assisted with design of new installation instructions
- Calculated costs of products and services
- Met with customers to inspect lighting installations

## PATH TO CODE

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With over a decade of success in commercial lighting sales, I found myself curious about what happens behind the scenes of the technology I use daily. This curiosity sparked a deep dive into software development, which quickly grew into a passion. After years of self-guided learning and a growing fascination with technology, I'm ready to turn this passion into my career. My experience as a dedicated learner and a seasoned sales professional gives me a unique ability to create software with the user's needs front and center.

## FAVORITE SOFTWARE PROJECTS

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- Construction Document Splitter
- DJ Helper